

Related Services

Tax Reform Impact On Businesses

Legal Ethics

Business Law and Transactions

Labor and Employment Law

GOVERNMENT CONTRACTING [CONTINUED]

Our recent representative M&A transactions for government contractors include::

- representing an engineering, intelligence operations, and information technology services company in its \$25 million sale to a national defense contractor
- representing a mid-sized information technology government contractor in its sale to a larger defense contractor in a deal valued at up to \$6 million
- representing the provider of research and analysis services to government agencies in the fields of national defense, cyber security, and integrated security operations, in its sale to a national defense contractor in a deal valued at up to \$15 million
- representing the United States subsidiary of a foreign buyer—for a deal projected to be worth more than \$3 million—in its purchase of an international consulting firm involved with microenterprise development, economic development, information technologies, and agribusiness and rural development
- representing a government contractor specializing in providing support services at NSA

HEALTH CARE

Offit Kurman's M&A attorneys serve hospitals, managed care organizations, pharmacies, health care staffing agencies, physician groups, vendors, device manufacturers, and other members of the health care industry seeking to grow through strategic business transactions. Our team is experienced with the unique opportunities, challenges, trends, technologies, and regulations health care providers face, and we are well-equipped to guide growth-minded organizations through this complex, competitive, and evolving field.

With offices throughout Mid-Atlantic metropolitan areas including Baltimore, DC, Philadelphia, and New York, Offit Kurman is situated in close proximity to numerous East Coast hubs of medical research and innovation. Whether in the startup phase or looking for acquisition targets, our clients call on us during all stages of the health care business life cycle.

Through a multidisciplinary approach that leverages the knowledge of Offit Kurman's Health Care Law practice group, our M&A attorneys provide health care institutions and other entities involved in the market with targeted counsel and representation on matters including, but not limited to, the following:

- Purchase and sale of providers, practice groups, insurers, device manufacturers, and others
- Management and partner buy-ins and buyouts
- Board governance
- Privacy and security risk assessments
- Enterprise risk management
- Due diligence into policies, procedures, agreements, relationships, and other documentation related to regulatory compliance

In addition to our work with commercial clients, we have extensive experience with health care-oriented companies in the government contracting space. In numerous transactions, we have represented entities that contract with agencies such as the National Institutes of Health and Centers for Medicaid & Medicare Services. Our attorneys understand the unique needs of health services providers, vendors, and other related organizations that serve the U.S. government, and we can provide insights and guidance into this demanding and constantly changing sector.