

**JACK GARSON**
Of Counsel, Bethesda**PRACTICE AREAS**

- Business Law and Transactions
- Construction Law
- Real Estate Law and Transactions

PRACTICE FOCUS

Jack Garson's practice focuses on Real Estate, Construction and Business law. He serves as a legal advisor for numerous local, regional and national companies, focusing on business, commercial real estate and construction law. In addition to providing legal counsel, Jack serves as a strategic advisor and negotiator for many clients, providing guidance on issues such as the growth and sale of businesses, liability and risk reduction, hiring and retention of key personnel, protecting and enhancing profitability and negotiating the resolution of complex commercial disputes.

Jack has drafted and negotiated over \$2 billion in construction contracts, including contracts for the development of apartment, condominium, hotel and golf course projects. He has also drafted and negotiated over 1,000 lease transactions, including new leases, lease modifications and financial restructuring of lease obligations. Jack has structured, negotiated and documented the formation, sale and purchase of hundreds of businesses.

In addition to his law practice, Jack has long been active in public affairs. Appointed to the position by the Governor of Maryland, he is a former director of the Metropolitan Washington Airports Authority which oversees the operation of Ronald Reagan National Airport and Washington Dulles International Airport. He has served on the Maryland Comptroller's Business Council at the request of the Maryland Comptroller and was a member of the Montgomery County Economic Council, appointed by Montgomery County Executive.

Jack is the author of the book "How to Build a Business and Sell it for Millions" (from St. Martin's Press) and is a contributor for *Forbes*. Previously, Jack wrote *The Legal Edge*, a monthly law column for *SmartCEO*, a leading business magazine in the Washington DC region. Jack's published insights have led to interviews and profiles in such respected media outlets as the *The New York Times*, *The Washington Post*, *Bloomberg Businessweek* and the *Washington Business Journal*.

PUBLICATIONS

- Before You Retire Early, Sell Your Business, *Forbes.com*, May 2021
- Working From Home In 2021: The Legal Problems, *Forbes.com*, March 2021
- Massive New Disclosure Law Jeopardizes Business, *Forbes.com*, January 2021
- Coronavirus: Five Key Business Lessons, *Forbes.com*, October 2020
- How To Terminate Or Renegotiate Your Business Lease, *Forbes.com*, August 2020
- Coronavirus Forces Landlords and Tenants To Battle Over Lease Obligations, *Forbes.com*, July 2020
- Coronavirus Produces "New Deal" For Commercial Tenants-But It Might Not Be Enough, *Forbes.com*, June 2020
- Q&A: Firing, Furloughing And More, *Forbes.com*, April 2020
- A Simple Contract Clause May Decide Whether Coronavirus Sinks Your Business, *Forbes.com*, March 2020
- Popstar To Pizza To Porn: Complying With The ADA In The Digital Age, *Forbes.com*, February 2020
- New Year's Resolutions For Your Business, *Forbes.com*, January 2020
- For more *Forbes.com* articles, click [HERE](#)

RECOGNITIONS

- Martindale-Hubbell, AV Preeminent Attorney Rating, 2023
- Elite Lawyer, 2022
- Martindale-Hubbell, Top Rated Lawyer Judicial Edition, 2022
- Martindale-Hubbell, Top Rated Lawyer in the DC Metro Area, 2017, 2019, 2022
- America's Most Honored Lawyers - Top 1%, 2022
- Legal Eagles of America, 2022
- American Lawyer Media, Top Rated Lawyer in the DC Metro Area, 2019
- Recognized as a DC region Legal Elite, 2018 - 2022
- Martindale-Hubbell Peer Review Rating of "AV" 1995 - 2022 (representing the highest possible ratings for legal ability and ethical standards)

- Martindale-Hubbell, Top Rated Lawyer in Real Estate, 2013, 2015
- Martindale-Hubbell, Top Rated Lawyer in Business and Commercial Law, 2014 - 2018
- Martindale-Hubbell, Top Rated Lawyer in Construction Law, 2017
- American Lawyer Media, Top Rated Lawyer in Real Estate, 2013, 2015
- American Lawyer Media, Top Rated Lawyer in Business and Commercial Law, 2014 -2018
- American Lawyer Media, Top Rated Lawyer in Construction Law, 2017
- American Lawyer Media, Top Rated Lawyer in the DC Metro Area, 2017
- Fellow of the Construction Lawyers Society of America, 2018 - 2022
- The Best Lawyers in America, 2013-2024
- Maryland Super Lawyer, Real Estate, 2007 - 2012, 2015 - 2018
- District of Columbia Super Lawyer, Real Estate, 2007 - 2012, 2015 - 2018
- Recognized among the Legal Elite of the Washington SmartCEO publication, December 2011 edition

EDUCATION

- The George Washington University, J.D., cum laude
- University of Maryland, B.A., cum laude, English (departmental honors) and Economics

ADMISSIONS

- Maryland
- District of Columbia

AWARDS