

**PRACTICE FOCUS**

Mr. Armstrong concentrates his practice to serve owner managed businesses, entrepreneurs, professional athletes and other high net worth individuals in business matters while simultaneously integrating business representation with the preparation of his clients' long-term succession, estate, trust and tax planning. Mr. Armstrong guides a variety of entrepreneurs and business owners through the process of owning a business through all stages from formation to succession planning and eventually exiting, selling or transferring the business. Issues frequently addressed by Mr. Armstrong include entity selection and structure at the time of formation, long-term tax planning, corporate management, external financing, contract negotiations, mergers and acquisitions, and succession planning. Mr. Armstrong leverages his extensive experience in business litigation to guide his owner-managed corporate clients through potential controversies with an emphasis on risk management and avoiding costly disruptive litigation.

Mr. Armstrong enjoys the role of trusted advisor and general counsel to his clients while working with each client's team of financial advisors, accountants and other professionals to ensure all of the client's business and personal plans are consistent and fully integrated. Recognizing that tax planning and risk management are always important components of the client's overall plan, Mr. Armstrong counsels his clients in the use of asset protection trusts, dynasty trusts, spousal lifetime access trusts and other tools to protect and preserve their net worth for generations to come.

POINT OF DISTINCTION

- Mergers, acquisitions and sales of businesses across many industries, including by way of example music, healthcare, transportation, insurance, real estate, and professional practices.
- Jury and non-jury trials in both the state and federal courts of Pennsylvania and New Jersey.
- Appeals before the Commonwealth Court and Superior Court of Pennsylvania, Appellate Division of the Superior Court of New Jersey, U.S. Court of Appeals for the Third Circuit and Tenth Circuit, and the Supreme Court of the United States.

ACTIVITIES

- American Bar Association
- Philadelphia Exit Planning Exchange
- St. Joseph's Preparatory School Alumni Board of Governors

EDUCATION

- University of Scranton, B.S., magna cum laude
- Villanova University School of Law, JD (1998)

ADMISSIONS

- Pennsylvania
- New Jersey
- U.S. District Court and Bankruptcy Court for the Eastern District of Pennsylvania
- U.S. District Court and Bankruptcy Court for New Jersey
- U.S. District Court for the District of Colorado
- United States Court of Appeals for the Third Circuit
- United States Court of Appeals for the Tenth Circuit
- U.S. Supreme Court

JOSEPH M. ARMSTRONG

Principal, Philadelphia

**PRACTICE AREAS**

- Business Law and Transactions
- Estates and Trusts