



## LOUIS JAY ULMAN

Retired Counsel, Columbia Office

### PRACTICE AREAS

- Asset Protection Planning
- Elder Law
- Estates and Trusts

### ACTIVITIES

- Member of Board of Directors of Downtown Columbia Arts and Culture Commission
- Served as chairman of the Maryland Racing Commission and serves as counsel to the Ulman Cancer Fund for Young Adults
- Served as vice chairman of the Maryland Public Broadcasting Commission
- Member of the board of trustees of The Columbia Foundation
- Served as vice chairman of the Howard County Social Services Board
- Served as president of the Baltimore Junior Association of Commerce and president of Santa Claus Anonymous Inc

### PRACTICE FOCUS

Mr. Ulman's work as an attorney is concentrated on estate planning, trust and estate administration, business succession planning, asset protection in connection with long-term care stays, and special needs planning.

*"My clients count on me to offer efficient and effective solutions to protect and pass on the estates that they have worked hard to accumulate. I need to consider taxes, administration expenses and, most of all, the welfare of their families in developing these solutions."*

— Louis Jay Ulman

### POINTS OF DISTINCTION

Mr. Ulman has an extensive background in working with families to solve their legal issues, including plans to minimize estate taxes, avoid probate and permit transfers of businesses to future generations. Mr. Ulman has handled very challenging family business disputes and business succession issues. He works with families which have special needs members in order to provide for their care and support after the senior family members are deceased. He assists families who have members needing long-term care in order to help them receive all appropriate benefits and protect their assets.

### SPEECHES

Mr. Ulman has been a columnist for The Business Monthly and has also written numerous articles for business and legal publications. Mr. Ulman has delivered more than 250 speeches on estate planning, elder law, and asset protection during the past ten years. He has served as an adjunct professor, teaching Wills & Estates to law students at the Washington College of Law of the American University.

### PREVIOUS WORK

Prior to joining Offit Kurman as an estate planning attorney, Mr. Ulman was a named partner at a 60-attorney law firm in Baltimore County, a partner in a 140-person law firm in Baltimore City and prior thereto practiced law with his father at Ulman & Ulman, Attorneys.

### HONORS

In 2001, Mr. Ulman received a Leadership in Law Award presented by The Daily Record. In 2006, he was named as one of Baltimore's Legal Elite by Smart CEO Magazine. Mr. Ulman received the highest professional (AV) rating from his peers, as reported by Martindale-Hubbell. Additionally, Mr. Ulman was named a 2011 FIVE STAR Wealth Manager.

### EDUCATION

- J.D., Washington College of Law of the American University
- B.A., Dickinson College

### ADMISSIONS

- Maryland
- United States Supreme Court
- United States District Court for the District of Maryland