

**PRACTICE FOCUS**

Mark Wendaur serves as counsel in the firm’s Business Law & Transactions practice group. Mark maintains a broad corporate and transactional practice focusing on mergers and acquisitions, commercial agreements, corporate governance, venture capital transactions, and corporate restructurings. He also represents clients in commercial real estate and energy matters, including transactions, financing, land use, and zoning issues.

Mark represents clients of all sizes, including individuals, closely held companies, investor groups, publicly traded companies, and government entities. He regularly provides strategic business counseling to these clients to help them achieve their goals and business objectives.

Prior to joining Offit Kurman, Mark owned and operated a small law firm representing small businesses, startups, real estate developers, and government entities in transactional and litigation matters. He also worked at a regional Philadelphia-based law firm servicing a wide range of domestic and international companies.

Mark obtained his J.D. from Widener School of Law and his bachelor’s degree from Allegheny College.

**REPRESENTATIVE MATTERS**

## Business Transactions

- Equity sale of international consumer goods retailer to public company: \$360 million
- Equity sale of a majority interest in mechanical/ commercial contractor to private equity firm: \$160 million
- Financing transaction for hospitality company: \$50 million
- Equity sale of shipping and packaging company to private equity firm: \$32 million
- Equity sale of shipping and packaging company to private equity firm: \$24+ million
- Equity purchase of international pet supply and marketing company by public company: \$24+ million
- Equity sale of regional wealth management firm to national wealth advisor: \$11.5+ million
- Equity purchase of specialty education and marketing company by public company: \$8.5+ million
- Equity sale of a partial interest in registered investment advisor to public company: \$2 million
- Equity purchase of national leadership consulting firm: \$2+ million
- Equity purchase of optometrist practice

## Real Estate Transactions

- Purchase of Sheraton Hotel: \$16 million
- Purchase of Courtyard Marriott Hotel: \$10+ million
- Purchase of Holiday Inn Hotel: \$7.3+ million
- Purchase of Hampton Inn Hotel: \$7+ million
- Purchase of Comfort Inn Hotel: \$6.7 million
- Purchase of Fairfield Inn Hotel: \$5.6+ million
- Purchase of Residence Inn Hotel: \$5.1+ million
- Purchase of Courtyard Marriott Hotel: \$5+ million
- Purchase of Residence Inn Hotel: \$4.3+ million
- Purchase of Springhill Suites Hotel: \$3.65 million
- Sale of Commercial Real Estate in Center City Philadelphia: \$4 Million
- Sale of 2,400+ acres of oil and gas assets

## Zoning and Land Development

- Secured eighteen zoning variances to develop a 7-Eleven convenience store and adjacent bus station
- Secured a special exception before the Philadelphia Zoning Board of Adjustment for restaurant use
- Served as solicitor to a zoning hearing board reviewing applications for variances and special exceptions related to the expansion of nonconforming uses (marijuana dispensary), new construction of medical buildings, and construction of digital billboards
- Served as solicitor to a planning commission reviewing applications to subdivide and develop real estate,

**MARK G.  
WENDAUR IV**  
Counsel, Philadelphia**PRACTICE AREAS**

- Business Law and Transactions
- Land Use and Eminent Domain
- Real Estate Law and Transactions

**PROFESSIONAL  
AFFILIATIONS**

- Philly Startup Leaders, Board Advisor

including the development of a major mixed-use development

### **SPEAKING ENGAGEMENTS & PRESENTATIONS**

- “Choosing a Business Structure,” Presenter, *National Business Institute*, Nov. 2018

### **RECOGNITIONS**

- Rising Star, Super Lawyers

### **EDUCATION**

- Widener School of Law, J.D.
- Allegheny College, B.A.

### **ADMISSIONS**

- Pennsylvania
- U.S. District Court for the Middle District of Pennsylvania