



DAN MAX

Principal, Tysons Corner

PRACTICE AREAS

- Mergers and Acquisitions

PROFESSIONAL AFFILIATIONS

- Conflict Resolution Center of Montgomery County (CRCMC), Board Member

PRACTICE FOCUS

Dan Max is a principal in the firm's Business Law and Transactions group.

Dan counsels clients on strategic transactions and other complex matters, including mergers, acquisitions, dispositions, financings, joint ventures and securities and corporate governance matters. Dan is experienced in planning, structuring, negotiating and executing on a wide range of M&A transactions, including asset, stock and merger transactions, taxable and tax-free transactions, management-led acquisitions, transactions involving business divisions and majority control acquisitions. Dan is equally experienced in representing emerging growth and technology companies engaged in raising capital, including equity and debt financings, SAFEs, Series Seed, other angel and venture capital financings, revolving and term credit facilities (whether senior or subordinated, secured or unsecured) and other recapitalizations and reorganizations.

Dan also regularly represents clients in general corporate and commercial matters, such as advising on choice of entity, capitalization, shareholder relations, corporate governance, employment, incentive plan, customer/supplier and other commercial and contractual matters.

Dan has experience advising clients in connection with commercial disputes and litigations, including indemnification claims and employee matters.

Dan has served as an acting or outsourced general counsel to several clients. His clients generally include private companies, buyers, sellers, boards of directors, management teams, executives and entrepreneurs, with a focus in the technology and government contracting industries.

REPRESENTATIVE MATTERS

- ManTech Advanced Systems International, Inc. in acquisitions of Gryphon Technologies, Inc., Minerva Engineering, LLC and Tapestry Technologies, Inc
- Bricata, Inc. in sale to Open Text Corporation
- Suntiva, LLC in sale to LMI Holdings, Inc
- Science Applications International Corp. in the acquisition of Koverse, Inc. and \$1.2 billion asset acquisition of Unisys Federal government contracting business
- InnovoEdge, Inc. in sale to Megaport Ltd
- BigBear (Open Solutions Group, Inc.) in sale to AEIndustrial private equity fund
- AeroVironment, Inc. in connection with the acquisition of Telerob, a German-based unmanned vehicle company
- Opaq Networks, Inc. in sale of the company to Fortinet, Inc
- ManTech International Corp. in acquisitions of H2M Group, LLC., a division of KForce Government Solutions, LLC, and InfoZen, LLC
- Datum, LLC in sale to Infogix, Inc
- G2 Inc. in sale to Huntington Ingalls Industries, Inc
- Forcepoint LLC in \$40.0 million acquisition of Israeli-based Skyfence business from Imperva, Inc
- MarketForce Information, Inc. in sale transaction to Main Street Capital private equity fund
- Opaq Networks, Inc. in two platform acquisitions
- The Health Management Company in a strategic transaction with Welsh Carson private equity fund
- LGS Innovations in the sale of CIO-SP3 division to Capstone Corp
- ManTech International Corp. in acquisitions of Cypherpath Inc., Ocean's Edge, Inc., Edaptive Systems, LLC., 7 Delta Inc. Allied Technology Group Inc., and Alta Systems, Inc
- Euclid Systems Corp. in sale transaction to Essilor, Inc
- Anthony Forest Products Company in \$93.5 million sale to Canfor Corp
- ManTech International Corp. in simultaneous sale of cyber solutions division to CounterTack, Inc. and equity investment in CounterTack, Inc
- Spring Mobile Solutions, Inc. in sale of VAS business to Zenvia Mobile Serviços Digitais S.A
- Fujitsu Services Ltd. in acquisition of GlobeRanger Corporation
- TalkPoint Holdings, LLC in sale to American Teleconferencing Services, Ltd
- Fujitsu Semiconductor Limited in sale of certain assets of its microcontroller and semiconductor business

to Spansion LLC

- Toshiba Tec Corporation in acquisition of RSS division of International Business Machines Corporation
- Ancestry.com, Inc. in acquisition of FamilyLink.com, Inc
- Anthony Forest Products Company in sale of timberlands and timber cutting rights to The Molpus Woodlands Group, LLC

Financing Matters:

- Spring Mobile Solutions, Inc. in venture financings.
- Construction company in reorganization to qualify for MBE status.
- Multiple venture backed companies in debt refinancing transactions
- Numerous borrowers in obtaining PPP loans
- Opaq Networks, Inc. in a Series B financing
- Two members of a new management team with their employment, compensation and equity agreements at a private equity-backed platform company
- Axel Springer SE in investment in Group Nine, Zumper, Inc. and Thrillist
- RiskLens, Inc. in Series B financing
- Decisiv, Inc. in \$30.0 million Series C financing
- Origent Data Sciences, Inc. in venture capital financing
- D3 Technology, Inc. in venture capital financing
- Grace Studios, LLC in start-up financing
- Black Math, Inc. in start-up financing

EDUCATION

- Fordham School of Law, Fordham University, J.D., Dean's List
- Columbia College, B.A. History, Dean's List

ADMISSIONS

- New York
- Virginia