



ALEXANDER C. MCGILVRAY, JR.

Principal, Los Angeles

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PRACTICE AREAS

- Business Law and Transactions

PROFESSIONAL AFFILIATIONS

- Former member and director of Pasadena Angels, an angel investment group with approximately 100 members
- Former Chairman of Board of Trustees of Mayfield Junior School located in Pasadena, California
- A founder, former director and former officer of Club La Mision, a quail-hunting club located in Baja California, Mexico
- While attending Stanford, Alex played on its Varsity tennis team for two years

PRACTICE FOCUS

Alex is a Principal attorney in the firm’s Business Law and Transactions practice group. Alex’s practice focuses on corporate and business transactions, including mergers and acquisitions and other corporate finance matters. He also advises clients in the areas of venture capital and angel investor transactions as well as general corporate, partnership and limited liability company matters. Prior to joining Offit Kurman, Alex was a shareholder in Clark & Trevithick and served as its Managing Shareholder for over 20 years.

REPRESENTATIVE MATTERS

- In 2022, Alex represented a Los Angeles-based retail garden center in the sale of its business to a competitor for an undisclosed amount of cash
- In 2021, Alex represented a Pasadena-based insurance brokerage firm in its sale to another larger insurance broker for \$209 million in cash and a \$55 million earnout opportunity
- In 2020, Alex represented a Los Angeles-based technology company involved in the pharmaceutical industry in a sale of its business to another company for \$150 million in cash and equity as well as a \$50-\$100 million earnout opportunity
- In 2019, Alex co-represented a Santa Monica-based company in a \$75 million loan refinancing of its various businesses
- In 2017, Alex represented a provider of automated forms and management software for the securities and insurance industries in the sale of its assets to an East Coast company for \$30 million in cash
- Between 2016 and 2019, Alex represented an entrepreneur in acquiring six different businesses in California and other states, all of which were 100% leveraged transactions
- In 2016, Alex represented a manufacturer of thermoplastic paint products for street and highway marking to a large competitor for \$24 million in cash
- Between 2012 and 2014, Alex represented a Southern California-based technology company involved in the real estate industry in its acquisition of four different companies for aggregate consideration exceeding \$50 million

RECOGNITIONS

- Super Lawyers, Southern California Super Lawyers, 2008-present

EDUCATION

- UCLA School of Law, Los Angeles, J.D.
- Stanford University, B.A., Economics, with honors

ADMISSIONS

- California